Summit Comfort Heating & Cooling

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NC license #: (enter yours)

QUOTE / ESTIMATE

Quote #: Q-2026-318
Date: Nov 12, 2026
Valid until: Dec 12, 2026
Prepared by: T. Alvarez

Prepared for

Client	Jenna & Chris Holt	**Phone**	(828) 555-0177
Service address	61 Laurel Ridge Dr, Weaverville, NC	**Email**	holt.home@mail.example

Project summary

Install a two-zone ductless heat pump to heat and cool the finished attic bedroom and the adjoining office, which the existing furnace does not reach. Price includes equipment, installation, electrical circuit, permit and startup.

Scope of work

- Site survey confirmed: outdoor unit on pad at rear wall; indoor heads in attic bedroom and office.
- Mount indoor heads, run line sets in exterior line-hide covers, install condensate pumps.
- Set outdoor unit on composite pad with wall-isolation brackets.
- Dedicated 240V circuit and disconnect by licensed electrician.
- Pull permit, schedule inspection, start up and walk the client through controls.

Pricing

Item	Description	Qty / Hrs	Unit price	Amount
Equipment	Ductless mini-split heat pump, 18,000 BTU, 1 outdoor + 2 indoor heads	1	$4,380.00	$4,380.00
Materials	Line sets (25 ft x 2), condensate pumps, wall brackets, line-hide covers	1	$612.50	$612.50
Labor	Installation crew, 2 technicians (estimated hours)	14	$95.00	$1,330.00
Electrical	Dedicated 240V circuit and outdoor disconnect (licensed electrician)	1	$685.00	$685.00
Permit	Mechanical permit fee (pass-through at cost)	1	$140.00	$140.00
Startup	Vacuum, charge verification, startup test and owner walkthrough	1	$150.00	$150.00
			Subtotal	$7,297.50
			Sales tax (6% on equipment & materials)	$299.55
			TOTAL ESTIMATE	**$7,597.05**

Optional add-ons (tick to include)

☐ Extended 10-year labor warranty - $450.00
☐ Annual maintenance plan, 2 visits/yr - $189.00/yr
☐ Wi-Fi thermostat controller (per head) - $165.00
☐ Remove old window AC units & patch - $120.00

SAMPLE

Preview only - the download contains the editable, unwatermarked files.